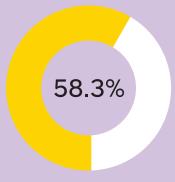
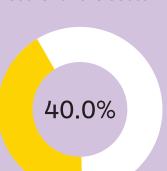


# GiveEasy Innovation Index for the Australian Not For Profit Sector 2016

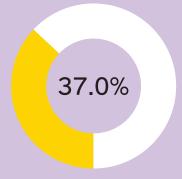




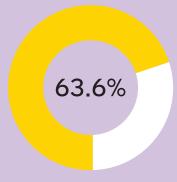
Overall innovation index score for the sector



Percentage of respondents who agree they solicit feedback on donor trends and beneficiary needs each month



Percentage of respondents with a specific innovation strategy or focus



Percentage of respondents who agreed their organisations hold regular networking events so their team members know each other

Proudly supported by





## In 2016, what qualities do the most innovative NFPs share?

## They hire people of all age groups

They hire both young and old and retain staff for longer



### They recognise & reward innovation

People are encouraged to be innovative and are rewarded for it



## They have national operations

They operate nationally or internationally (not just in one state)



## They collaborate externally to generate new ideas

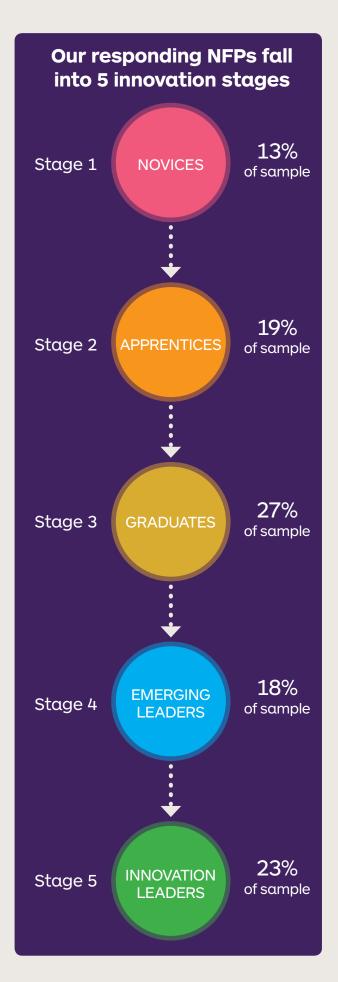
They see external sources of innovation just as important as internal sources



### They enjoy rising budgets

Innovative NFPs are 34% more likely to have a growing budget





#### The most innovative NFP sectors

#### Top 10 by Innovation Index

- 1. Cure Brain Cancer Foundation
- 2. One Health Organisation
- 3. Movember Australia
- 4. Salvos Legal
- 5. McGrath Foundation
- 6. Northcott
- 7. Culture at Work
- 8. Social Traders Ltd
- 9. Good Shepherd Microfinance
- 10. Family Life

#### Top 10 NFPs as ranked by peers

- 1. Oxfam Australia
- 2. The Mcgrath Foundation
- 3. Charity Water
- 4. World Vision Australia
- 5. Movember Australia
- 6. Breast Cancer Network Australia

55.3

54.6

- 7. Thank You Water
- 8. beyondblue
- 9. Get Up!
- 10. The Salvation Army

#### Personality Traits - What makes an innovative NFP Employee?

62.6 I stay in touch with a big network Innovation index score 61.5 I'm experimental My network is very diverse 61.3 **Traits that** drive Persuasive 61.2 innovation I like to take chances 60.6 I'm always positive 60.4 I'm mostly an extrovert 60.3 I'm rarely fully satisfied 57.1 Innovation index score I tend to go with majority decisions **57.0** Traits that Methodical hinder 56.6 innovation **Impatient** 55.5

I'm mostly an introvert

Risk averse

The things I work on are never finished **54.9** 

#### Our respondents told us that they:



Need more money in order to innovate



Lack time to dedicate to thinking outside the box



Are burdened by government reporting and compliance requirements



Lack digital capabilities in their team

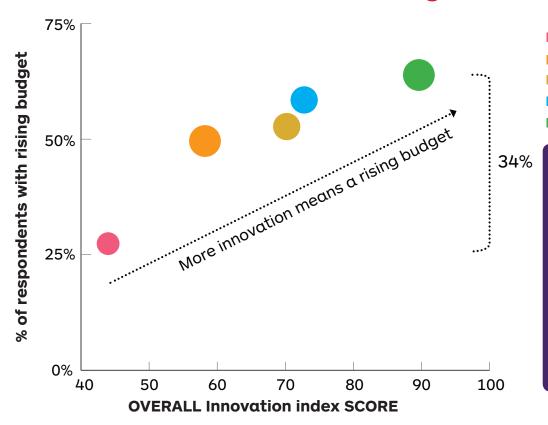


Underutilise social media and online marketing and fundraising tools



Experience low support for innovation, measured risk taking and cultural change from senior management

#### Innovation leads to more funding



- NovicesApprentices
- Graduates
- Emerging leaders
- Leaders

It's not the funding that creates innovation. Innovative NFPs attract donor funding.